**CAREER PROFILE & SELECTIVE ACCOMPLISHMENTS**

Mr. Dunne has extensive experience in all aspects of commercial real estate including asset management, high-rise office building property management, investment sales, leasing, land acquisition, development, financing, entitlements and construction.

### Strand Hill Properties – Christie’s International 2015 to Present Senior Vice President

Advisor to: ChiAm Restaurants (Las Vegas); KT Corp (South Korea); Lai Sun Group (Hong Kong); Spice Global (New Delhi); the McKillen Family (London/Beverly Hills); and Loyola Marymount University (Los Angeles).

**BentleyForbes / Bentley Global 2013 to 2014 EVP & Designated Officer**

Brokerage company CA BRE Designated Officer. Reviewed acquisition opportunities for the company. Represented Spice Global in the sale of the Beverly Hills Fine Arts Theater for $3 million.

**NAI Capital (West Los Angeles) 2012 to 2013 Senior Vice President**

Represented Federative Republic of Brazil in a new Consulate 12-year lease for 20,743 RSF at 8484 Wilshire Blvd. in Beverly Hills, valued at $10 million.

**Grubb & Ellis (West Los Angeles) 2003 to 2012 Senior Vice President**

Represented Prudential Life Insurance and JSM Construction in the land assemblage of North Hollywood CRA zoned property with 44 escrows and a combined value of $100 million. Assisted the Hotel Development Group in the successful entitlement effort for a 4-story, 5-star hotel at 9200 Wilshire in Beverly Hills. After “9/11” represented the same group in U.S. Bankruptcy Court in the sale of the 40,732 square feet of land for $10 million. Represented New Pacific Realty in the purchase of 319 N Rodeo Drive retail property from Georges Marciano for $35 million and the off-market purchase of a Beverly Hills office building for $4.4 million.

**Charles Dunn Company (West Los Angeles) 2000 to 2003**

Transition from a Property Management position to a Transactional Brokerage position and the beginning of working the North Hollywood market for JSM Construction and Prudential Life Insurance.

**Sel-Wil Development (Beverly Hills) 1994 to 2000 Asset Manager**

For 6 years managed a portfolio of office, industrial and retail properties owned by Sel-Wil Development, Inc. including a Beverly Hills 208,000 SF high-rise office building at 8484 Wilshire. Responsible for the placement of over $33 million in asset financing. Managed the construction of a new $50 million, 48,500 square foot Hustler Casino in Gardena, California.

**Royce Commercial Brokerage Company (Los Angeles) 1992 to 1994 Vice President**

Represented Great Western Bank in the disposition of a REO property of over 1 million square feet including the sale of 1100 Wilshire, a Downtown Los Angeles high-rise, for $18.5 million, 8484 Wilshire for $18.7 million, an asbestos filled Hollywood high-rise office building and a 250 unit Hollywood apartment building.

**Euro Disney (Paris, France) 1992 General Contractor Assistant**

Assisted the Chief Park General Contractor on the construction of rides and periphery development of the amusement park outside Paris, France.

**VMS & Tishman West (Greater Los Angeles Market) 1989 to 1992 Director of Leasing**

Director of Marketing for a portfolio of Beverly Hills, Westwood and SF Valley properties including high-rise office and medical buildings totaling 3 million square feet. Personally leased office space with a lease value of $20 million.

**Guess, Inc. 1984 to 1986 Director Real Estate**

In-house Real Estate Director for Guess Jeans, Inc. managing their Downtown Los Angeles industrial facilities. Managed real estate portfolio of the Marciano family including acquisitions of multi-family units, office, warehouse, land and mobile home parks valued at $50 million.

**Dunne & Associates (Greater Los Angeles) 1980 to 1992 Executive Vice President**

Formed limited partnerships, acted as general partner, consultant or broker for various real estate developments including the Wilshire Corridor’s Mirabella (114 condos / $65 million), Park Glen on Beverly Glen in WLA (18 condos/$10 million), the Westvale in WLA (12 condos/$6 million) and the Dorchester, a Wilshire Corridor 108-unit high-rise condominium project valued at $60 million. Clients included the Marciano Brothers, Bill Hayes Sam Stein of Executive Business Management, Michael Reyes, Gabriel Brener, Eduardo Umansky and Saul Spindowsky.

**PERSONAL BACKGROUND**

**Education**: Quintano’s High School (New York City) Student Council President. Attended Fordham University in New York and graduated from Loyola Marymount University of Los Angeles with a Bachelor of Arts Degree.

**Professional Licenses:** CA BRE Broker License #00694651 (1999) and FINRA License CRD #5525537 (not currently registered) Series 22 Direct Participation Programs and Series 63 Uniform Securities Agent State Law. Member of the South Bay Association of Realtors.

**Awards:** Grubb & Ellis Top Producers List for 2006 and Top Professionals List for 2007.

**Professional Affiliation**: BOMA, Urban Land Institute, South Bay Association of Realtors, Asian American Real Estate Association of America

**Community Commitment**: Beverly Hills Chamber of Commerce Governmental Affairs Committee, the Manhattan Beach Educational Fund and the David Hadley for State Assembly 66th District Re-election Fundraising Committee.

**Personal:** Married, father of a son and daughter; resident of Manhattan Beach, CA

**References**: Supplied upon request.